

Debt Advisory - Director/Partner

Salary - Competitive

Location - Must be willing to regularly travel to London

Experience Level - Minimum of 4 years' relevant experience

About Fuse Capital

Fuse Capital breaks the mould of finance and traditional technology advisory firms. Our passion for supporting entrepreneurs and insight into the best private funds around the world enables us to accelerate growth.

We pride ourselves on our financial acumen yet are unlike traditional finance people. There are no suits worn in our office, instead, you will meet a team of diverse and young minds looking to connect and collaborate.

Fuse Capital follows a flat hierarchy methodology; everyone's voice is heard and encouraged. We enjoy the flexibility of hybrid working and believe that by bringing the right people together at the right time, our YOY growth trend will continue.

A few points to add:

- Advisory for 400+ clients
- Offices in London & Brighton
- The No.1 advisor for High-Growth Technology Firms
- Clients in UK, Europe & Asia
- Rapidly Evolving Workplace
- Operating Since 2013

The role.

The role will be advising clients on debt raises in addition to being a member of the senior management team, setting direction and opening new opportunities for the business.

This role will suit a candidate who has been working for a larger organisation in a bigger team and now wants to play a bigger part in the overall success of a company.

Fuse operates a high deal flow model, high transaction rate model.

Your primary duties will include, but not be limited to:

- Overseeing a range of debt advisory projects with regular interaction with clients, banks, debt funds, lawyers, advisors, and others
- Liaising with banks and debt funds to secure competitive financing packages
- Overseeing the building, review and maintenance of financial models
- Overseeing the production of documents, including teasers, management presentations and overviews of financing
- Involvement in all stages of the financing process including direct exposure to C-level management and involvement in strategic discussions
- Being the senior debt professional in the deal team

Qualifications & desired experience

- ACA, ACT, CFA or similar professional qualification preferred
- Experience of debt products and markets
- Ability to identify critical & relevant data sources
- Track record in debt advisory, private debt or M&A role

Personal qualities

- Comprehensive knowledge of debt financing and experience of financial models
- Management experience, or demonstrable leadership skills and preparedness to step up from your previous role
- A keen interest in growing tech industry startups
- Hard working, punctual and reliable with a strong work ethic
- Meticulous organisational skills and the ability to manage a demanding workload with competing deadlines
- Highly motivated with a drive to succeed, learn and develop new skills and business knowledge
- Positive and enthusiastic attitude with a sense of humour
- Fun and confident personality
- A self-starter who is able to work with minimum supervision, using their own initiative and problem solving skills
- Flexible and adaptable approach to working in a rapidly growing and changing business
- Excellent interpersonal skills and the ability to work seamlessly as part of a team
- Keen to work in a results driven environment with a target based role

What's on offer

A market leading package with strong bonus potential plus equity participation.

Send your CV and cover letter to: **jobs@fuse-capital.com**