

Investment Manager (French speaking)

Salary: Competitive

Location: Europe

Reporting to: Partner, Head of Advisory

Experience Level: Degree preferably in a finance or a related discipline, 6 years' experience, English and French speaking

About Fuse Capital

Fuse Capital breaks the mould of finance and traditional technology advisory firms. Operating since 2013 with clients in UK, Europe & Asia, we have helped over 350 clients secure bespoke private debt solutions. Our passion for supporting entrepreneurs and insight into the best private funds around the world enables us to accelerate growth.

We pride ourselves on our financial acumen yet are unlike traditional finance people. There are no suits worn in our office, instead, you will meet a team of diverse and young minds looking to connect and collaborate.

Fuse Capital follows a flat hierarchy methodology; everyone's voice is heard and encouraged. We enjoy the flexibility of hybrid working and believe that by bringing the right people together at the right time, our YOY growth trend will continue.

Job Overview

Due to rapid growth, we are looking to hire a dedicated and experienced Investment Manager. Our Investment Managers' work closely with the Head of Advisory to lead the management of client relationships and execution of debt advisory transactions. With exceptional deal flow and exposure to a global client base of technology enabled high growth technology businesses, many of whom are VC backed you will have the opportunity to work in a dynamic environment, developing broad skills in debt advisory and private credit execution with significant client interaction. You will have regular exposure and day to day interaction with Founding Management and Head of Advisory. A strong attention to detail and the ability to work under pressure is essential. So, if you are ambitious and a looking for your next challenge, Fuse Capital is an excellent place to grow your career.

Responsibilities

- Assist in the execution of Fuse Capital's debt advisory activities
- Producing and reviewing Investment Memoranda ('IM's') and Financial Models
- Contributing to transaction process planning and deal structuring conversations
- Managing analysts / associates to ensure timelines are met and quality is maintained
- Acting as a key client point of contact for day-to-day queries, with an ability to discuss deal issues internally and also with lenders and clients
- Negotiating commercial and legal terms with lenders and clients
- Training and developing analysts / associates
- Building relationships with clients, potential clients, and lending partners
- Staying abreast of relevant industry trends

Competencies:

Preferably candidates will bring expertise in analysing, executing and managing financing transactions with demonstrable experience in the following:

- Financial statement analysis
- Financial modelling
- Evaluating lending and /or investment transactions and structures
- Preparation of high-quality marketing, investment and /or credit papers with an ability to synthesise and concisely present information from a diverse range of sources
- Ability to confidently and credibly connect with clients and lenders
- Strong interest in working with high growth technology enabled businesses and within a fast-paced entrepreneurial environment
- Demonstrated problem solving and organisational skills
- Strong communication skills, both written and verbal
- Collaboration skills and ability to work in a team setting
- Advanced Microsoft Excel and PowerPoint skills

Qualifications & experience

- Educated to degree level preferably in a finance or related discipline i.e. law, engineering, or STEM degrees.
- MBA / Advanced degree/ CFA / CA highly advantageous but not required
- 6 years' experience
- Excellent written and spoken French and English

Preferred Prior Roles / Experience

- Debt or equity advisory
- PE or VC investment
- Front-office banking or Research & Analysis roles in Commercial, Corporate and Institutional Banking
- Investment Banking / M&A
- Leveraged & Acquisition Finance
- Back office Corporate Finance execution teams
- Corporate Development / in-house M&A roles

Send your CV and cover letter to jobs@fuse-capital.com